



# **Financial Results for the Fiscal Year Ended March 31, 2019 and Forecasts for the Fiscal Year Ending March 31, 2020**

May 10, 2019  
NTT Communications Corporation

# NTT Com Group Financial Results

Operating Revenues increased from the previous year to 1,392.0 billion yen.  
Operating Income increased from the previous year to 132.1 billion yen.

(Billions of yen)

		FY2017 Financial Results (A)	FY2018 Financial Results (B)	Amount Change (B) - (A)	% Change %(A)→(B)
<b>NTT Com Group Operating Revenues</b>		<b>1,333.5</b>	<b>1,392.0</b>	<b>+58.5</b>	<b>+4.4%</b>
	<b>Cloud Computing Platforms</b>	<b>185.3</b>	<b>207.5</b>	<b>+22.3</b>	<b>+12.0%</b>
	<b>Data Networks</b>	<b>480.8</b>	<b>487.9</b>	<b>+7.1</b>	<b>+1.5%</b>
	<b>Voice Communications</b>	<b>276.3</b>	<b>266.6</b>	<b>(9.7)</b>	<b>(3.5%)</b>
	<b>Applications &amp; Content</b>	<b>125.8</b>	<b>134.5</b>	<b>+8.7</b>	<b>+6.9%</b>
	<b>Solution Services</b>	<b>238.0</b>	<b>266.2</b>	<b>+28.3</b>	<b>+11.9%</b>
	<b>Other</b>	<b>27.3</b>	<b>29.2</b>	<b>+1.9</b>	<b>+6.9%</b>
	<b>(Included in the Above) Global Business</b>	<b>334.3</b>	<b>371.9</b>	<b>+37.6</b>	<b>+11.2%</b>
<b>NTT Com Group Operating Income</b>		<b>118.5</b>	<b>132.1</b>	<b>+13.7</b>	<b>+11.5%</b>

# NTT Com Group Forecasts

Operating Revenues will achieve 1,350.0 billion yen.  
 Operating Income will increase from the previous year to 136.0 billion yen.

(Billions of yen)

		FY2018 Financial Results (A)	FY2019 Forecast (B)	Amount Change (B) - (A)
<b>NTT Com Group Operating Revenues</b>		<b>1,392.0</b>	<b>1,350.0</b>	<b>(42.0)</b>
	<b>Cloud Computing Platforms</b>	<b>207.5</b>	<b>235.0</b>	<b>+27.5</b>
	<b>Data Networks</b>	<b>487.9</b>	<b>478.0</b>	<b>(9.9)</b>
	<b>Voice Communications</b>	<b>266.6</b>	<b>257.0</b>	<b>(9.6)</b>
	<b>Applications &amp; Content</b>	<b>134.5</b>	<b>86.0</b>	<b>(48.5)</b>
	<b>Solution Services</b>	<b>266.2</b>	<b>273.0</b>	<b>+6.8</b>
	<b>Other</b>	<b>29.2</b>	<b>21.0</b>	<b>(8.2)</b>
	<b>(Included in the Above) Global Business</b>	<b>371.9</b>	<b>412.0</b>	<b>+40.1</b>
<b>NTT Com Group Operating Income</b>		<b>132.1</b>	<b>136.0</b>	<b>+3.9</b>

# Initiatives for FY2019

## Enhance our services to support data utilization

### Services to help customers achieve DX

#### COTOHA



Translator



Chatbot



Virtual Assistant



Audio mining



Meeting Assist

#### Services supporting subscription business



Billing control



Distribution control

#### Data management services/features



Data platform management



EiPaaS



Data analyzing AI/natural language processing AI



Data security



Container/apps delivery

### Infrastructure services to underpin data utilization

#### ICT infrastructure



Colocation



Private cloud



Public cloud



Interconnect



Wi-Fi



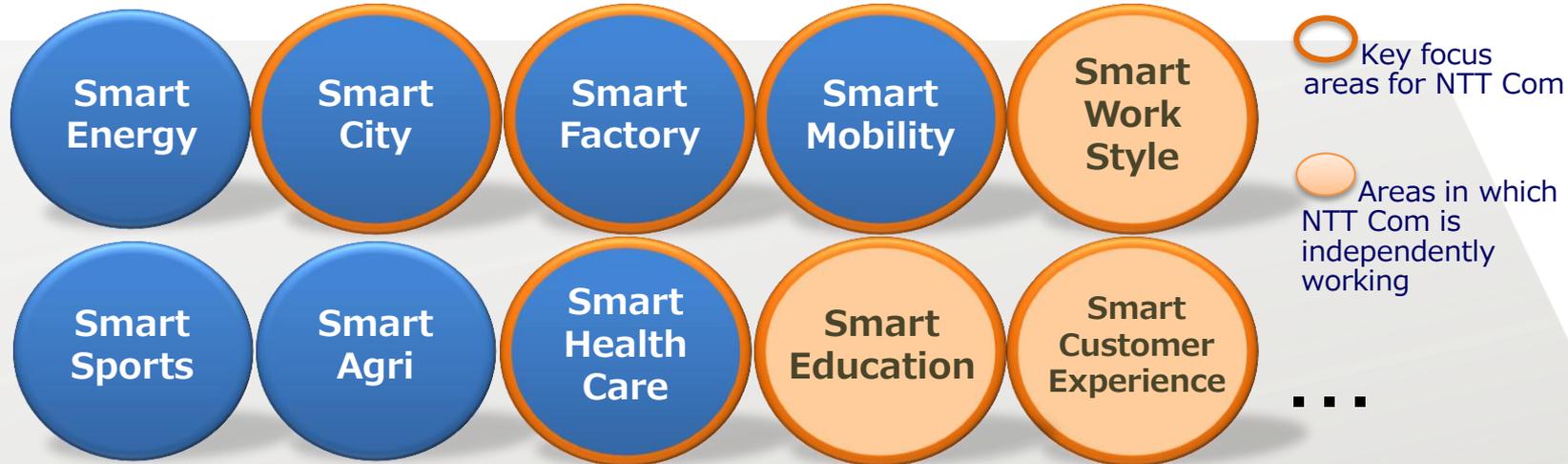
eSIM

Managed/  
Security  
services

# Initiatives for FY2019

## NTT Communications' Efforts to Realize Smart World

- Contributing to NTT Group's Smart World and development of new fields
- Contributing to Smart World Development by Utilizing NTT Group Resources



### Data Utilization Services



Services to help customers achieve DX



Managed/  
Security  
services



Infrastructure services to underpin data utilization



**NTT Communications will continue to offer solutions to customers' business challenges by driving our business transformations and by leveraging advanced technologies such as "NTT Research, Inc." and "Disruptive Innovation Approach" as a DX Enabler™ .**

### ① Japan Business Operations

- The name of the Japanese operating company will be "NTT Communications".
- Continue to provide support for global business, overseas expansion and other areas for Japanese MNCs.

### ② Overseas Business Operations

- "NTT Ltd. " will provide detailed and integrated support for customers in overseas markets, serving as a driving force for business growth.