

# Financial Results for the Fiscal Year Ended March 31, 2020

May 15, 2020

NTT Communications Corporation

# NTT Com Group FY2019 Financial Results



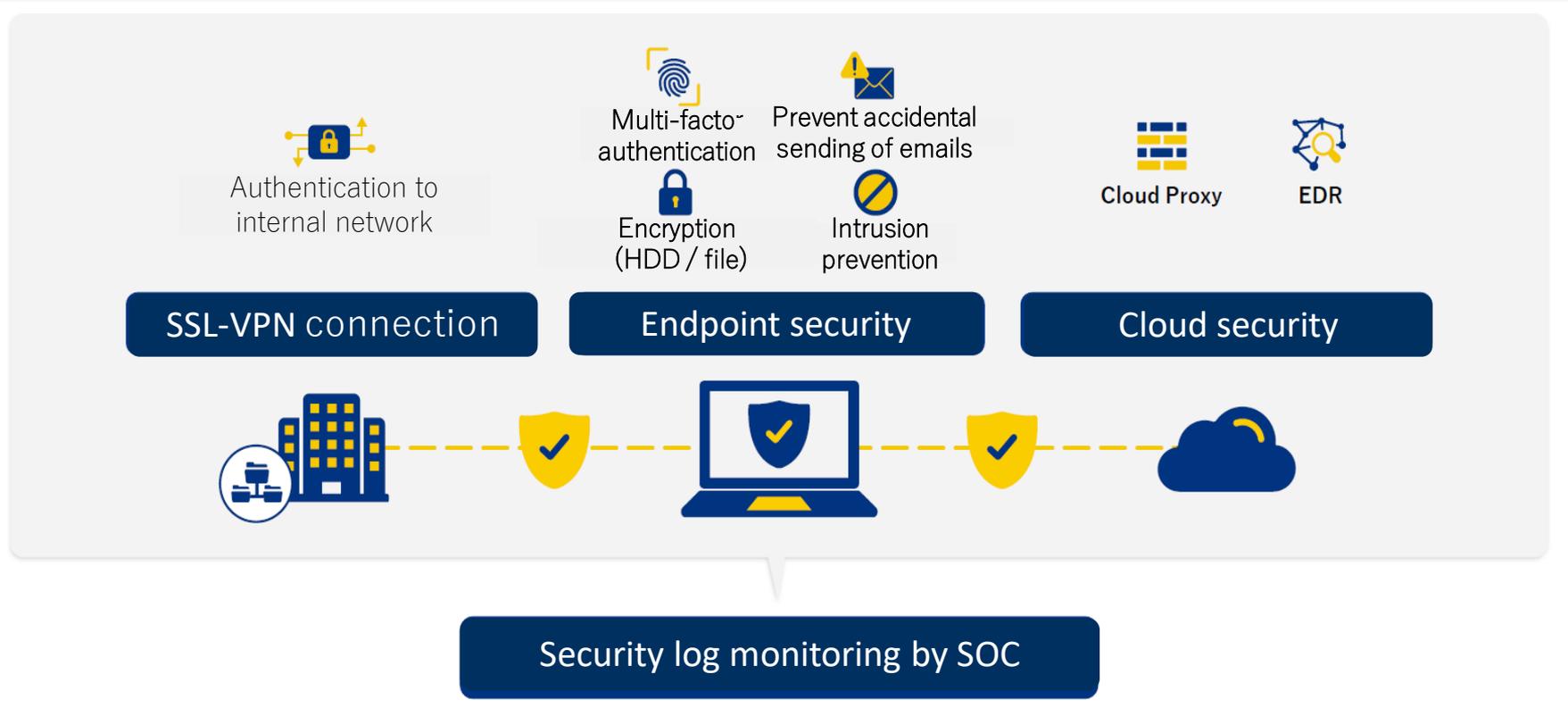
- FY2019 financial results and forecasts are based on NTT Com Group figures after the global business integration.
- Operating revenue was 794.6 billion yen and operating profit was 96.2 billion yen, each exceeding the forecast

(Billions of yen)

	FY2019 Financial Results (July-March)(A)	FY2019 Forecast (July-March)(B)	Achievement rate %(A)/(B)
NTT Com Group Operating Revenues	<b>794.6</b>	<b>785.0</b>	<b>101.2%</b>
Cloud Computing Platforms	<b>75.2</b>	<b>76.0</b>	<b>99.0%</b>
Data Networks	<b>292.9</b>	<b>292.0</b>	<b>100.3%</b>
Voice Communications	<b>170.4</b>	<b>171.0</b>	<b>99.6%</b>
Applications & Content	<b>60.3</b>	<b>58.0</b>	<b>104.0%</b>
Solution Services	<b>174.9</b>	<b>168.0</b>	<b>104.1%</b>
Other	<b>20.8</b>	<b>20.0</b>	<b>104.0%</b>
NTT Com Group Operating Income	<b>96.2</b>	<b>88.0</b>	<b>109.3%</b>

# Response to the spread of COVID-19 (Achieving safe and secure work styles)

To achieve safe and secure teleworking, we provide total security solutions, including secure connections to in-house systems and clouds, and secure client environments.



# Response to the spread of COVID-19 (Support for education and research activities)

For elementary and junior high schools  
Project for uninterrupted learning opportunities



For subscribers under 25  
Added free communication data capacity up to 10GB in April and May



For universities and research institutions  
“SMART” conferencing service will be provided free of charge until July



# Example of Implementing Smart World (customer contact point for after COVID-19)

Implementation of customer contact that fuses people and digital to enable various work styles



Home-based contact center



AI automated response



Natural service from a remote location

Utilization of data accumulated through DX at customer contact points  
Creation of a highly personalized customer experience

This document is a translation of the Japanese original. The Japanese original is authoritative.

The forward-looking statements and projected figures concerning the future performance of NTT Communications and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT Communications in light of information currently available to it regarding NTT Communications and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT Communications and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT Communications's most recent Annual Securities Report and in any other materials publicly disclosed by NTT Communications on its website.

\* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.